





Cluster Management Workshop on Strategic Planning

Overview		
Date	15 November 2019	
Location	Sf. Gheorghe, Hotel Panorama Boutique	
Aim of the event	To better integrate the development efforts of the Romanian textile clusters, in terms of strategic development process.	



Short summary: The workshop was organised by the Transylvania Textile & Fashion Cluster in cooperation with the Romanian Cluster Association. Four Romanian clusters (3 in the field of textiles and 1 in the wood and furniture sector) gathered on the 15th of November in Sf. Gheorghe to coordinate strategic development efforts in order to increase their competitiveness based on innovation and internationalisation. The workshop tackled the serious international challenge faced by traditional sectors in Romania, which consists in losing competitive advantages in the labour cost competition with the Far East – hence the need of getting business smarter. This endeavour requires structural change towards new innovative business model where Industry 4.0, circular and

bioeconomy approaches play a major role.

Against this background the BE-Rural strategic approach has been presented and discussed in the context of strategic planning processes at cluster level.

As a result, the clusters committed themselves to deepen inter-cluster cooperation, introduce joint actions in their strategies as well as to intensify waste management aspects as a first step towards a bioeconomic development model.





Agenda					
Part I: Introduction					
09:30 – 10:00	Welcome — Mirela Bogyo, cluster manager TTF Tour de table — All participants Objectives of the workshop — Daniel Cosnita				
Part II: Clusters presen	t themselves: Business model, success stories, challenges				
10:00 – 10:20	ASTRICO NE — Carmen Boiciuc				
10:20 – 10:40	Romanian Textile Concept — Mirea Greti Puiu				
10:40 – 11:00	Transylvania Textile & Fashion — Mirela Bogyo				
11:00 – 11:20	Pro Wood — Rezso Kadar				
11:20 – 11:30	Coffee break				
Part III: Instruments to	support cluster management				
11:30 – 11:45	Business Model Canvas & Logical Matrix — Daniel Cosnita				
11:45 – 12:00	Be Rural — Daniel Cosnita				
Part IV: Strategic Vision for Noliatex Consortium					
12:00 – 13:00	Identification of the main development vectors of the Noliatex consortium — Moderator Daniel Cosnita				
13:00	Lunch & End of event				





Titlu eveniment: Data: 45-44-2019

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